

SKILLS - FORMATION LTD.



Cyber resilience procurement requirements for smart London – Discovery Report for LOTI

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London office of Technology and
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SF SKILLS FORMATION
Enabling Transformation of Your Skills

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Topics

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1. Executive Summary

EXECUTIVE SUMMARY

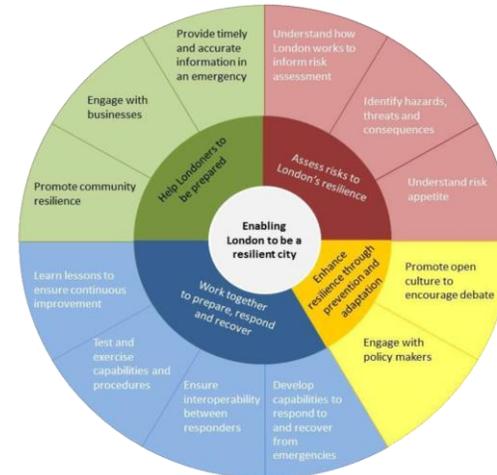
| | | | | | | | | | |
|---|--|--|--|--|--|--|--|--|---|
| <p>Purpose: To investigate how we support local authorities to reduce as well as manage operational risks and liabilities of cyber-resilience issues during procurement life-cycle.</p> | <p>6 Key Findings:</p> <ul style="list-style-type: none"> ➤ Lack of a repeatable continuous method to procure secure and resilient smart services ➤ Resilience risks and liability exposure are not quantified consistently ➤ Lack of centralised procurement strategy and governance for smart city initiatives ➤ Lack of consistent method across boroughs to assess supply-chain resilience measures proportionate to risks for services ➤ Frameworks and standards are not necessarily relevant to local Governments ➤ Performance measures against resilience and security are not defined and monitored | | | | | | | | |
| <p>Objectives</p> <ul style="list-style-type: none"> ➤ Translate high level available guidance into practical steps that boroughs can take to procure smart city services that are cyber-resilient. ➤ Produce control actions for boroughs to procure smart services mapped to LOTI's existing framework for Innovation in Procurement in a scalable manner. | | | | | | | | | |
| <p>Key Recommendation Areas:</p> | | | | | | | | | |
| <p style="text-align: center;">1</p> <p style="text-align: center;">Operating Model</p> | | | | | | <p style="text-align: center;">2</p> <p style="text-align: center;">Risk Management</p> | <p style="text-align: center;">3</p> <p style="text-align: center;">Supplier Assessment</p> | <p style="text-align: center;">4</p> <p style="text-align: center;">Research and Training</p> | <p style="text-align: center;">5</p> <p style="text-align: center;">Supplier Development</p> |
| <p>Suggested Next steps</p> <ul style="list-style-type: none"> • Add detailed cyber-resilience measures to LOTI framework for consistency across boroughs • Update based on NCSC and CPNI guidelines to be published, incorporate in national frameworks • Coordinate prioritised work packages, coordinate with smart city teams across UK | | | | | | | | | |



2. Introduction

Delivering Resilience in London

“The value of resilience should be reflected in all levels of city governance, from citizen engagement and empowerment which helps build local resilient communities, through core city-level policy action on wellbeing, sustainability and good growth, to embedding, resilience thinking into policymaking which tackles long term challenges.



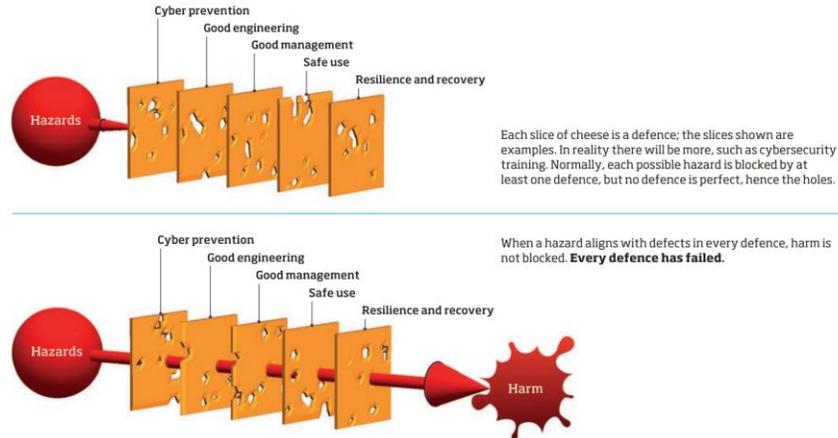
https://www.london.gov.uk/sites/default/files/london_city_resilience_strategy_2020_digital.pdf

What do we mean by Resilience ?

“Resilience describes the capacity of a system to handle disruptions to operation. Cyber resilience refers to the ability of digital systems to **prepare for, withstand, rapidly recover and learn from deliberate attacks or accidental events.**”

Cyber safety and resilience, Royal Academy of Engineering 2018

Figure 1. Reason's Swiss Cheese model of accident causation. Explanatory text provided by Professor Harold Thimbleby, Swansea University



<https://www.raeng.org.uk/publications/reports/cyber-safety-and-resilience>

Reason's Swiss Cheese model of accident causation. Explanatory text provided by Professor Harold Thimbleby, Swansea University

Examples:

- Service continuity or crisis management in event of cyber attack or a disruption event
- Disaster recovery alternatives – e.g. Covid 19
- Supplier providing services going bust
- Lack of governance for resilient processes
- People in key roles being unavailable

Cyber security versus cyber resilience

Cyber Security by Design

- ✓ Establish context prior to designing a system
- ✓ Make compromises difficult
- ✓ Make disruption difficult
- ✓ Make compromise detection easier
- ✓ Reduce impact of a compromise

Cyber Resilience by Design

- ✓ Focus on critical processes and assets
- ✓ Support agility and architect for adaptability
- ✓ Reduce attack surfaces
- ✓ Assume compromised resources
- ✓ Expect adversaries to adapt

What are the key drivers for this project?

1 To help the borough officers implement their ideas consistently across London

(LOTI presentation Prototype1 :Plan-London Framework and Guidance – 04/05/2020) <https://loti.london/projects/iotweek/>



Sophie
Borough Officer



We have so many ideas but we don't know how to implement them!

PROFILE

Jane has been working in Camden Borough for the last 8 years. She is usually involved in the procurement process for many projects, but is the first time she works with emerging technologies.

GOAL

Find the right solution for my borough.

FRUSTRATION

Lack of internal support and knowledge.

MOTIVATIONS



<https://drive.google.com/file/d/1pwkaqqjnB36iX7sS345fj1lemQuqzfo/view>

2

Alignment required to Resilience Strategy for Smart London published by the Mayor



https://www.london.gov.uk/sites/default/files/london_city_resilience_strategy_2020_digital.pdf

3

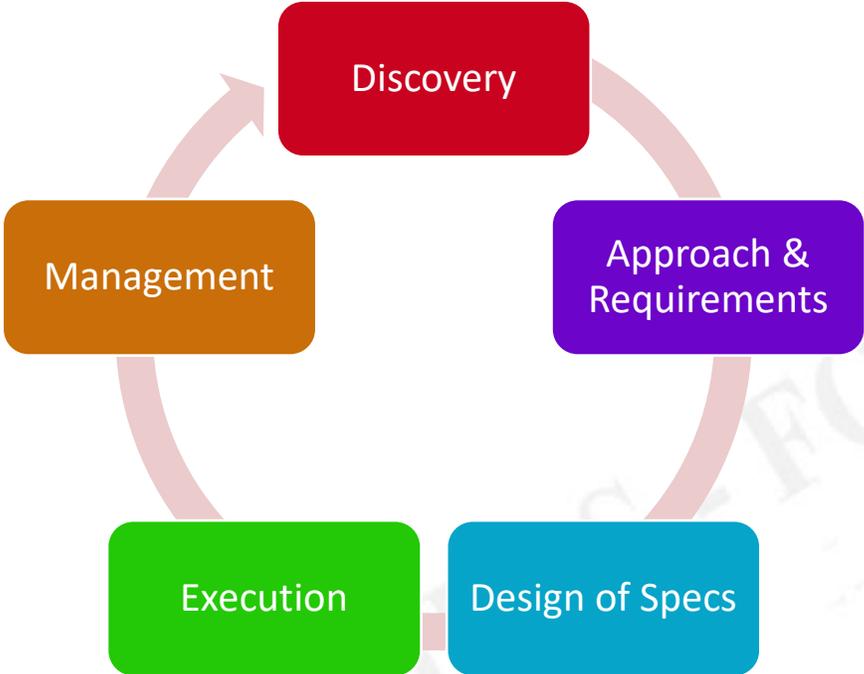
Protect councils from signing up to risks and liabilities implicitly during procurement

| Framework/ Approach | Network ownership | Maintenance ownership | Risk Liabilities |
|------------------------------------|--|--|---|
| Charge place Scotland | "Host" – local authority or organisation | Transport Scotland, on an ad hoc basis | With Transport Scotland and local authorities |
| Most current | Local authority | Local authority (monthly service fee paid to contractor) | With the central & local government |
| Private sector match | ACCOUNTABILITY OF RISKS AND LIABILITIES CANNOT BE TRANSFERRED | | private sector |
| Central Southern | | | between parties |
| Greater Manchester | | | priority |
| GULCS London Concession | Borough | Contracted supplier | Transferred to supplier |
| Oxford City Council | Local Authority | Contracted supplier | Transferred to supplier |
| Go Ultra Low Nottingham Concession | NCC owns underground network | Supplier | Transferred to supplier |
| Low-upfront cost models | Supplier | Supplier | Transferred to supplier |

<https://loti.london/projects/iotweek/>

<https://drive.google.com/file/d/1NJSYqBa0XF-0yJCjeDtre39-ta4D4I0/view>

LOTI Procurement Framework – Apply Resilience Lens



<https://www.notion.so/84ea8097ae604bbb9cab8e29e84762d8?v=82e6cbfaa3a94c1c9d554d9628c9a2a2&p=7a1cb2b7428647a9ac1bff1c72241249>
<https://loti.london/resources/innovation-in-procurement-toolkit/>

Resilience Framework used

Service Resilience Capability Assessment Tool (SR-CAT)



- Embeds risk-based service assurance standards by BSI based on NCSC guidelines and principles
- Classifies services based on the operational risks
- Provides proportionate 10 steps to cyber resilience assessment for each risk category within the procurement life-cycle
- Maps operational and liability risks to cyber resilience requirements
- Provides guidance to assess cyber resilience requirements using industry standard controls
- Provides guidance and trainings for adoption



3. Discovery work

Our Tasks



| Tasks | Week1 22 Jan – 28 Jan 2021 | Week2 29 Jan – 4 Feb 2021 | Week3 5 Feb – 12 Feb 2021 |
|------------|--|--|--|
| | <ul style="list-style-type: none">➤ Discussed risks of smart service procurements at London's local authorities➤ Studied vendor assessment and assurance questionnaires | <ul style="list-style-type: none">➤ Identified problems in procuring resilient smart services➤ Arrived at key actionable controls | <ul style="list-style-type: none">➤ Collated priorities across boroughs and worked out recommendations |
| Milestones | Initial workshops | Validation of problems and actions | Show and Tell |

Our collaborative approach

9
London boroughs

6
workshops

4
Directorates

We conducted workshops with:

- South London partnership,
- Westminster and Kensington & Chelsea
- Brent & Greenwich

We spoke to:

- Directors (Business and IT)
- Architects
- Procurement officers
- Borough officers

5
Consultations

25
Contributors

18
Standards applied

We consulted with:

- NCSC and CPNI*
- MHCLG and DCMS
- Crown procurement services.

- We conducted regular progress reviews with LOTI
- We conducted desk research internally across international standards

Best Quote from the project:

“We spent all this time creating the questions and the one thing we clearly stated as needed, the vendor ignored”

Note: The outputs will also inform Meha Shukla’s PhD research at UCL (permission will be sought prior to inclusion, *- ongoing)



4. Key Findings

Current Efforts

- LOTI is working closely with boroughs to define a consistent smart city procurements ecosystem
- LOTI is promoting inter region working with local and central Government initiatives
- NCSC and CPNI are working closely with LOTI and the boroughs to support them and ensure the national guidelines for cyber resilience are fit for purpose when released
- Procurement framework for cyber resilience risk management are being recognized as a must have and the ecosystem are keen to adopt when available
- Boroughs are engaging suppliers early in the procurement life-cycles to mitigate risks
- Boroughs are focused on user benefits and recognize resilience as an important element of any given service
- Boroughs are keen to adopt standards, guidelines and best practices

6 Key Findings that emerged from workshops



- **Resilience and Security:** There is a lack of guidance to create a repeatable continuous method to procure secure and resilient across location, people, cyber and other areas for smart services
- **Risk Management:** Resilience risks and liability exposure are not quantified in the procurement discovery phase through to contract management & dissemination consistently across boroughs.
- **Strategy and Governance:** There is no centralized procurement strategy and governance (spanning Business, IT, operations and services) across smart city initiatives and the need is also not widely understood. For example, shadow IT leads to operational and IT risks.
- **Supply change assurance:** There is a lack of consistent method to assess supply-chain resilience measures proportionate to risks for end-to-end services in all contract stages. The work-in-progress assessment questionnaires can be inconsistent, subjective, have limited coverage, complex to navigate, get incomplete responses from the suppliers and are not assessed for risks.
- **Frameworks and standards:** Frameworks and Standards for smart service security & resilience are not relevant to local Governments. They are not applied consistently.
- **Service Operations:** Performance measures against resilience and security are not defined and monitored consistently in contracts resulting in operational risks and lack of adaptation to the changing landscape.

Our 5 key principles to address these findings



Consider cyber attacks and service disruptions business-as-usual



Don't reinvent the wheel, just realign it



Resilient organizations to operate resilient services



Break it down, articulate simple and easy to implement changes iteratively



Collaborative working practices to support the journey to resilient smart services

LOTI Procurement Step 1: Preparation

Problems

Recommended Actions

The need for centralised strategy for smart cities is not clear. Suppliers do not understand the resilience and security requirements.

Conduct educational trainings for alignment to a central smart city strategy and frameworks for secure and resilient services across organisations

Smart service life-cycle risks and liabilities are not identified in the procurement discovery phase and are not managed through the life cycle

Employ a risk assessment methodology and tool to identify and manage smart service security and resilience risks as well as resulting liabilities

There is lack of repeatable relevant simple and objective method to procure as well as assure secure and resilient smart services by design

Use best practices checklists mapped to standards relevant to smart services for local Government for security and resilience

■ NCSC Secure Design Principles
■ NCSC Cyber Assessment Framework

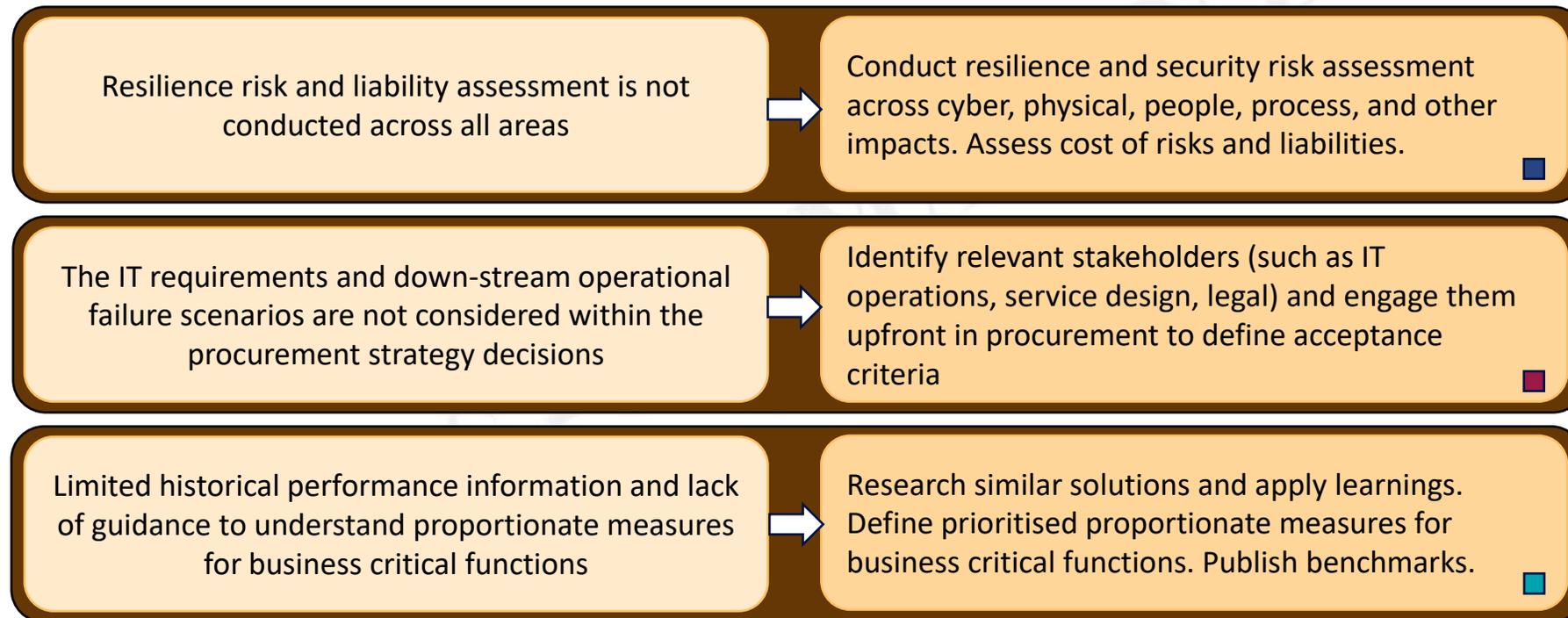
■ Crown Commercial Service Technology Products 2
■ IoTSF IoT Security Compliance Framework

Selected Sources (for the more complete set of references please see appendix):

LOTI Procurement Step 2: Strategy

Problems

Recommended Actions



Selected Sources (for the more complete set of references please see appendix):

 NCSC Secure Design Principles
 NCSC Cyber Assessment Framework

 Crown Commercial Service Technology Products 2
 IoTSF IoT Security Compliance Framework

LOTI Procurement Step 3: Design

Problems

Recommended Actions

The specifications currently focus on data and cyber security, but misses connected impacts, service resilience and SLA*



Adapt shared checklist of resilience and security by design to assess impacts of connected services based on end-to-end SLA requirements



The supply-chain assessment questionnaire is laborious, is subjective, is not understood well by suppliers and is inconsistent across boroughs



Employ a tool based on guidelines, multiple choice questions and clear pass/fail selection for a set of holistic questions for consistent supplier assessment



The risks to service resilience and liabilities based on supplier assessment gaps are not understood. Insurance assumptions may not be valid



Use a method to analyse impact of supplier assessment gaps to resilience risks and liability. Validate feasibility of controls such as insurance.



Selected Sources (for the more complete set of references please see appendix):

 NCSC Secure Design Principles

 NCSC Cyber Assessment Framework

 Crown Commercial Service Technology Products 2

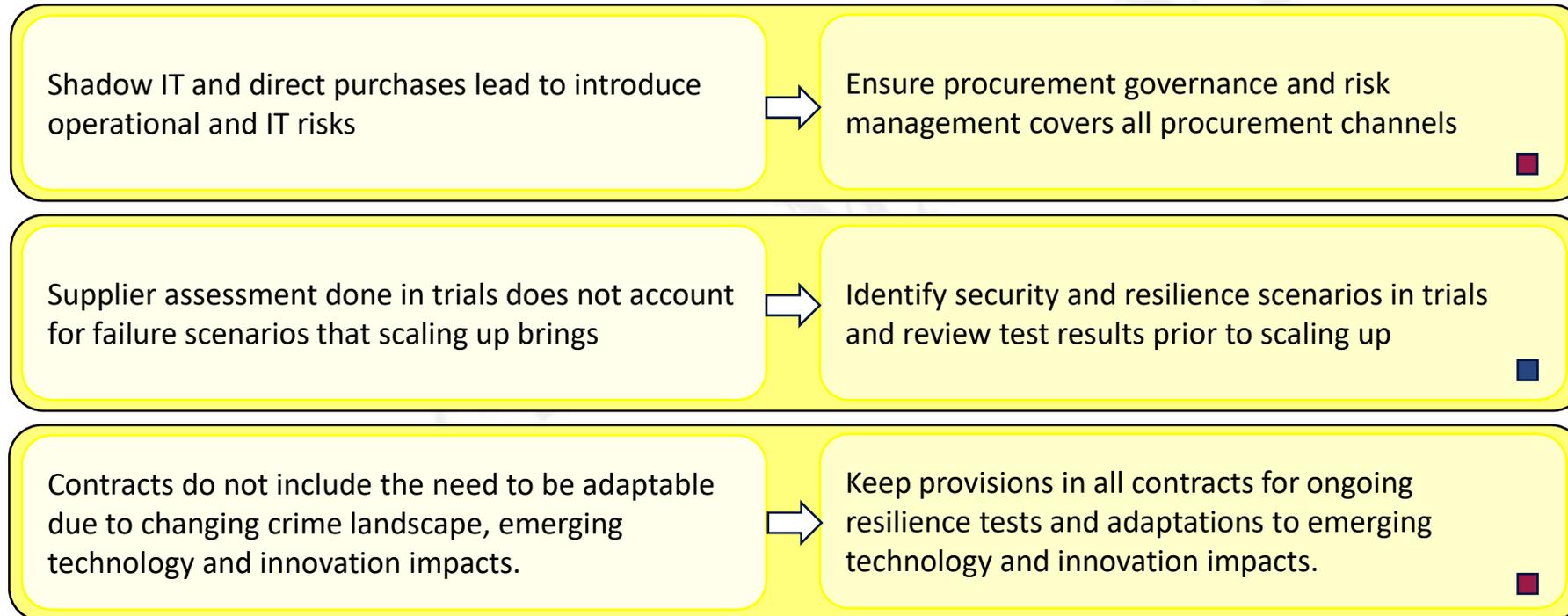
 IoTSF IoT Security Compliance Framework

SLA* - Service Level Agreement

LOTI Procurement Step 4: Execute

Problems

Recommended Actions



Selected Sources (for the more complete set of references please see appendix):

 NCSC Secure Design Principles

 NCSC Cyber Assessment Framework

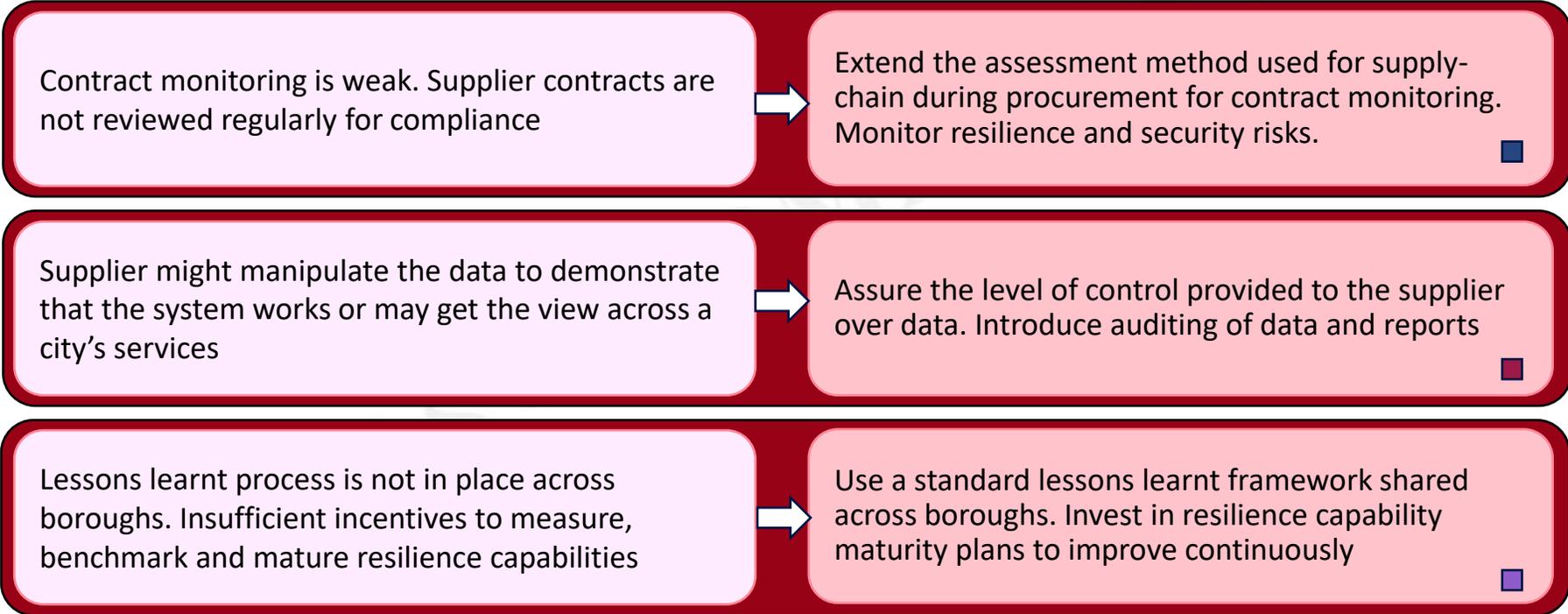
 Crown Commercial Service Technology Products 2

 IoTSF IoT Security Compliance Framework

LOTI Procurement Step 5: Manage

Problems

Recommended Actions

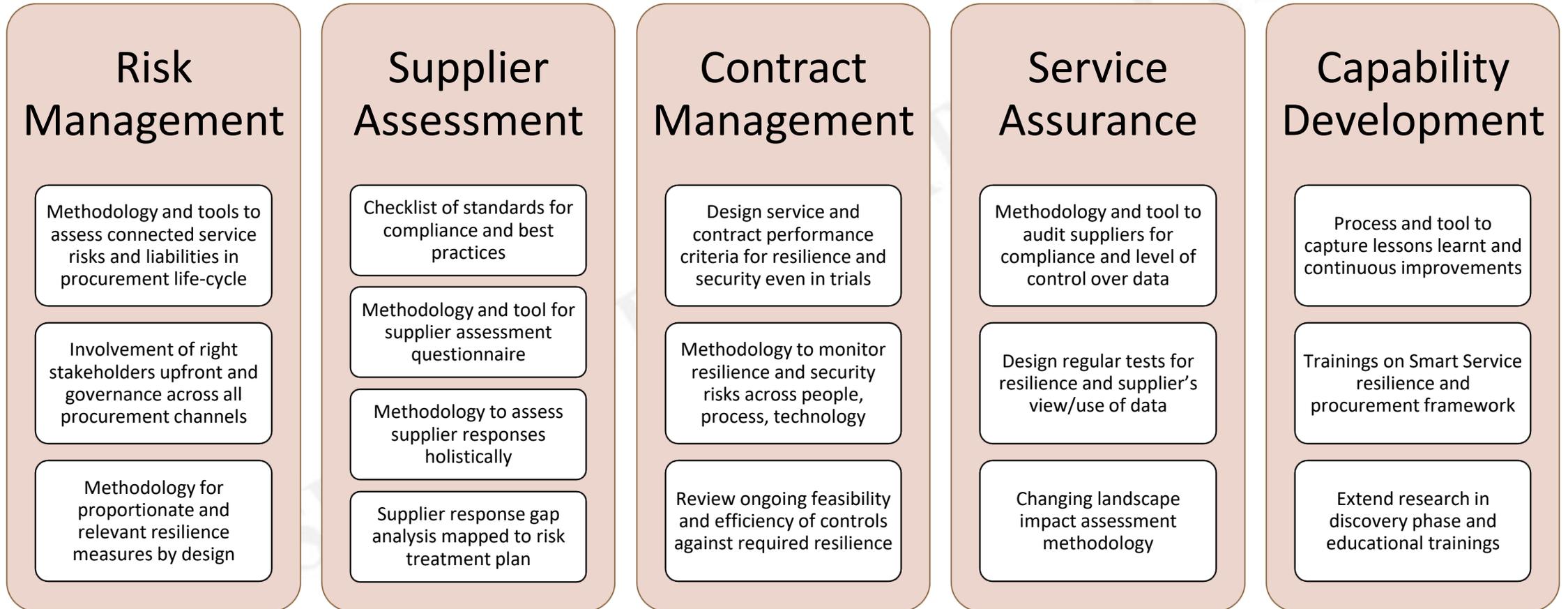


Selected Sources (for the more complete set of references please see appendix):

- NCSC Secure Design Principles
- NCSC Cyber Assessment Framework

- Crown Commercial Service Technology Products 2
- IoTSF IoT Security Compliance Framework

Summary of Recommended Actions





5. Recommendations

5 Top Recommendations

| | | |
|---|--|--|
| 1 | Refine operating model for smart service procurement | Define changes to organizational structure, Roles, Responsibilities, processes, capabilities, people |
| 2 | Guide with tool for smart service risk management in procurement | Framework and tool for standard risk-based analysis for connected services and proportionate measures |
| 3 | Resilience and security assessment guide with tool for smart services | Resilience and security assessment best practice checklists based on mapped standards, mapping to risk management for connected impacts and liabilities |
| 4 | Smart services Research and Training programme | Research to capture and learn from similar global projects, mandatory quarterly training for awareness, training to create and implement recommended changes |
| 5 | Supplier Awareness and Development programme for smart resilience | Bring suppliers on board with resilience requirements for their platforms, partner with them, enable their capability development through awareness programmes |

3 Quick win Actions



Basic
Supplier
Assessment
Pilot



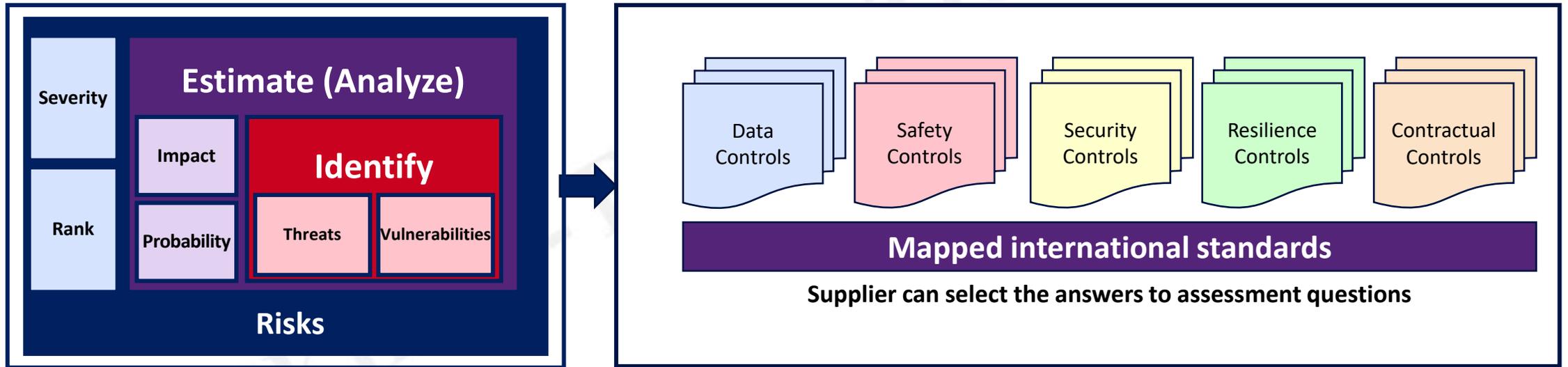
Refine
operating
model



Educational
Training for
smart service
impacts

Quick win Action 1 - Basic Supplier Assessment Pilot

1.1 Create a prefilled pilot questionnaire associated with 10 steps of resilience



Basic Supplier Assessment Pilot...continued

Our Framework 10 steps of cyber resilience



Sample Questionnaire from our Service Resilience Capability Assessment Tool **SR-CAT**

| | | | | | | |
|---|---|---|--|------------------------------------|---------------------------------------|-----------------------------|
| Vendor Name: | | xxx Ltd. | | | | |
| Service Name: | | Service name | | | | Date |
| QUESTIONNAIRE | | Standards / Compliance needs | Meets Requirement | Partially meets requirement | Does not meet requirement | Select Response |
| Step 1: Identify Current and Future Risk Scenarios | | | | | | |
| 1 | Have you assessed the most probable and most severe (worst-case) scenarios of current service disruption? | NCSC CAF Dx, ENISA IoT security a point b, PAS 185/2017 section x, clauses ya, yb, yc | List of requirements / controls that are mapped from relevant industry standards | Manual input | State of not meeting the requirements | Partially meets requirement |
| | | | | | | Assess Risks |

1.2 Create a risk treatment plan for residual risks based on supplier assessment gaps

1.3 Potentially merge this tool with any existing Crown / Spark procurement online assessment tools

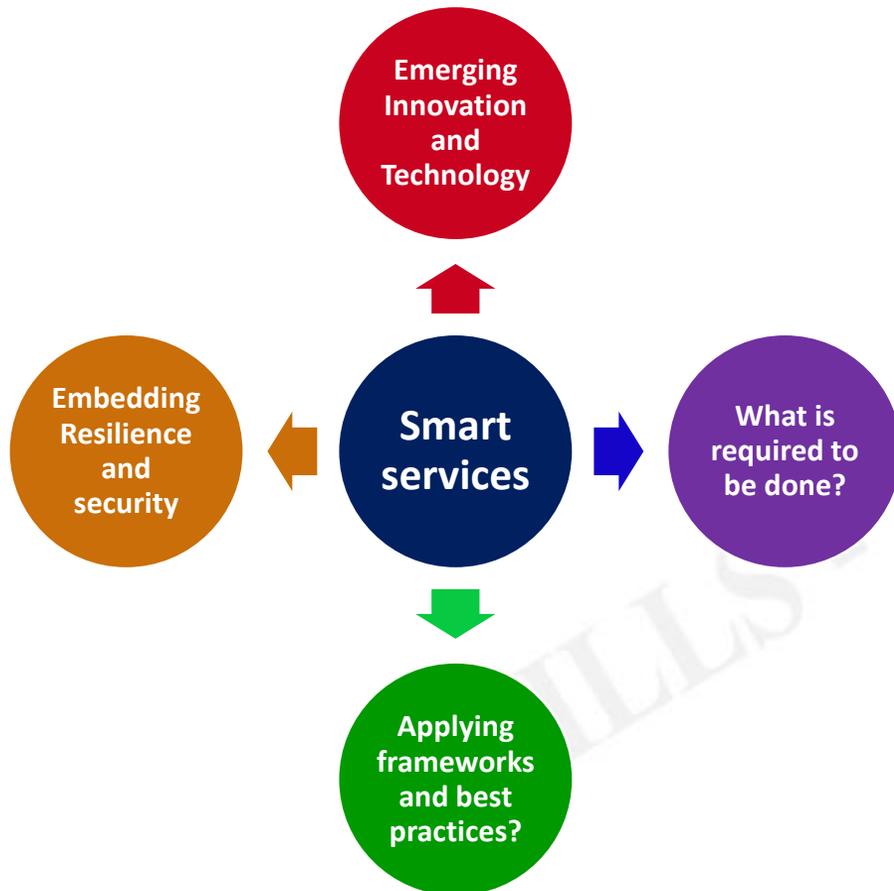
Quick win Action 2 – Refine processes and governance



Examples: 1) Change the process and governance to involve IT, Operations and service design in procurement discovery
2) Ensure governance checklists are signed off across all procurement channels

- Use tools such as cyber-insurance for further quick wins
- Facilitate and encourage knowledge sharing across smart city initiatives

Quick win Action 3 – Educational Training for smart service impacts



- Leverage thought leadership to get key messages across
- Understand existing standards and frameworks for smart city initiatives
- Improve supplier awareness
- Provide understanding of how to identify and adapt to the new ways of working
- Be able to identify smart service risks and liabilities
- Learning how to assure smart service resilience and security compliance

* We have the capability to tailor our trainings in collaboration with experts

Suggested Next steps

1

- Review by NCSC/CPNI/Crown
- Detailed write-up for suggested cyber-resilience measures to refine LOTI framework

2

- Update the cyber-resilience measures based on NCSC and CPNI guidelines to be published for smart city
- Incorporate into national procurement frameworks

3

- Create prioritized work-packages for quick wins
- Coordinate with other smart service initiatives from Central and local Governments in UK



6. Appendix

Our Team and Acknowledgements

Our Core Team of consultants from Skills-Formation Ltd



**Meha Shukla: Founder
And Cyber Risk Management Consultant**



Derek Tam: Digital Technologist

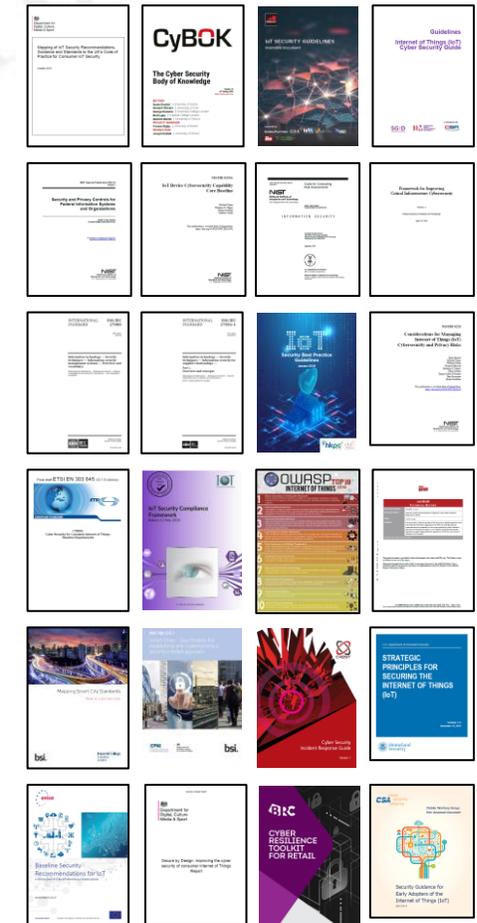
Acknowledgements

1. Eddie Copeland - LOTI
2. Jay Saggar – LOTI
3. Genta Hajri – LOTI
4. Tom – NCSC
5. Theo Blackwell – GLA

Special thanks to contributors in this project for their valuable insights

Key References

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- **NCSC Cyber Assessment Framework (CAF)**, <https://www.ncsc.gov.uk/collection/caf>
 - **Crown Commercial Service Spark DPS** <https://www.crowncommercial.gov.uk/agreements/RM6094>
 - **Crown Commercial Service Technology Products 2** <https://www.crowncommercial.gov.uk/agreements/RM3733>
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 - **Hong Kong Computer Emergency Response Team Coordination Centre (HKCERT), “Security Best Practice Guidelines”**, <https://www.hkcert.org/f/guideline/262205/cc040767-fa07-4c87-aaa9-cdf46d4b92c6-DLFE-14203.pdf>
 - **Mapping Security & Privacy in the Internet of Things** <https://iotsecuritymapping.uk/>
- Legend
- Standards
 - Industry Association
 - Think Tank



About Skills-Formation Ltd

Who are we?

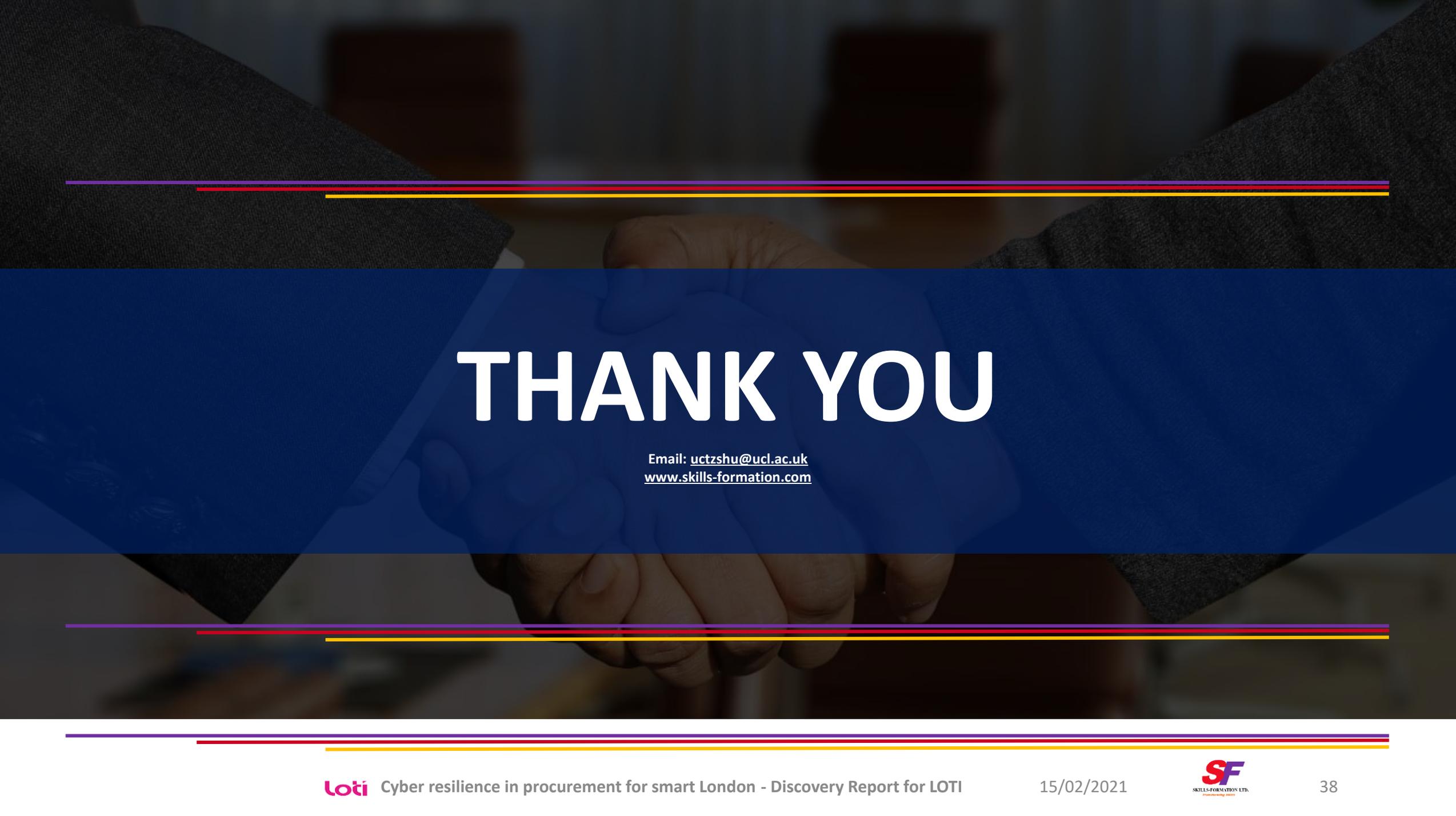
We are specialists in Smart Services Cyber Resilience for connected devices. We aim to enable the transformation of skills and capabilities to build resilient cities of the future. Our Mission is to Lead the way for global cyber resilience of connected smart services

What do we provide?

We are the creators of Service Resilience - Capability Assessment Tool  , an assurance framework for 10 steps to cyber resilience

Why are we Different?

Our comprehensive range of services focus on integration with existing business processes, ease of adoption and cutting through complexity. Our unique market leading cost-effective solution will be reviewed with NCSC and is delivered in partnership with public, private, academia and standards body. We pride ourselves on our ability to contribute to the sustainable resilient global smart city initiatives and deliver a cutting-edge solution that meets the real-world needs of the security of important city services for the citizens.



THANK YOU

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