

# Innovation in Procurement Adult Social Care Deep Dive:

New Service Models and Innovation

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## Wider social support models

- We can prevent health and care needs by addressing people's social needs
- Later interventions are best driven from health data
- Earlier interventions are best led by citizens
- Organisations can come together to achieve a shift in this area in one city
- Technology has been a powerful enabler for promoting independence

**£170  
-£400**

GENIE facilitated NHS savings of c.£170 - £400 per user

**\$1m**

NYCCOVID19 collaborated to garner \$1m donations to care for the vulnerable together

**11.25%**

reduction in total health costs associated with U-PROFIT's early nursing intervention



## New ways to care for people at home

- New forms of home-care release additional capacity in a local care system
- New forms of home-care offer greater flexibility and control to people
- Care workers in this model find it easier to manage competing demands on their time
- Care workers in this model are delighted with their ability to be person-centred carers
- Co-operative and Tech-based high-growth models have different approaches to place, risk and carer flexibility

**45%**

CeraCare have achieved a 45% drop in hospital admissions in one place by enhanced home-care provision

**10-20%**

North West Care Co-operative reduces hourly care costs by 10-20% by running with lean overheads



## Homes that care

- Residential settings can still allow for users to take responsibility and live independently
- Changing where residential care is delivered can be key to a different experience
- Involving inter-generational mixing was a common way to promote wellbeing
- Care processes and daily activities were organised in a different way to achieve independence and community in residential settings

**£30,000**

Shared Lives Plus residents save councils £30,000 per year compared to typical residential care

**83%**

83% of Shared Lives Plus residents found it easier to make friends in the scheme

**7 areas**

Greenhouse Project residents reported wellbeing improvements across 7 areas of their life

## Wider Learnings Most of these new models are driven by a commitment to person-centred care



Service and business level innovation was more important than technological innovation to achieving success, even if technology was very useful



Innovative models engage new people in care work - boosting capacity



There are often efficiency savings in the short-term, and prevention opportunities longer term



Most of the innovations happened first for fee-paying clients; Local Authority sponsorship was key to making these models work for funded care



Managing and reporting risk happens differently, which LAs will need to find ways of working with